



# JECasia

COMPOSITES SHOW & CONFERENCES

SINGAPORE, NOVEMBER 17,18,19, 2014



Develop your composites business faster  
in the Asia-Pacific region

**JEC**  
GROUP

The N°1 Composites Network in the World

# KNOWLEDGE & NETWORKING

**JEC**asia

COMPOSITES SHOW & CONFERENCES

SINGAPORE, NOVEMBER 17,18,19, 2014



## JEC Asia brings together:

- Academics
- Raw Materials Producers
- Equipment Suppliers
- Software Developers
- Intermediate Products
- Distributors
- Processors
- End-Users / OEM
- Media



- 
- JEC Group has developed into the world's largest organization exclusively dedicated to the composites industry. Created in 1956, it is entirely owned by a non-profit association.
  - The Group's working principle is the consistent reinvestment of all income into the development of new products and services for the benefit of the composites community.
  - JEC Group serves the complete value chain of composites, at both local and global levels, across an integrated services platform and four international events, providing the Knowledge and Networking solutions for the development of composites worldwide.
  - JEC Group's programs are designed to foster knowledge transfer and exchanges between suppliers and end-users in all of the composite industry sectors, and to connect scientists, researchers, designers and industrialists through a unique and valuable network: [www.JECcomposites.com](http://www.JECcomposites.com)



### **The N°1 Composites Network in the World**

**250,000** professionals worldwide

**40** fields of activity

**100** countries

**57** years of experience

#### **World Headquarter**

##### **JEC Group**

25 Boulevard de l'Amiral  
Bruix, 75016 Paris, France

#### **US Representative Office**

##### **JEC/SCS**

2400 Morris Avenue,  
Suite 110, Union,  
NJ 07083, USA

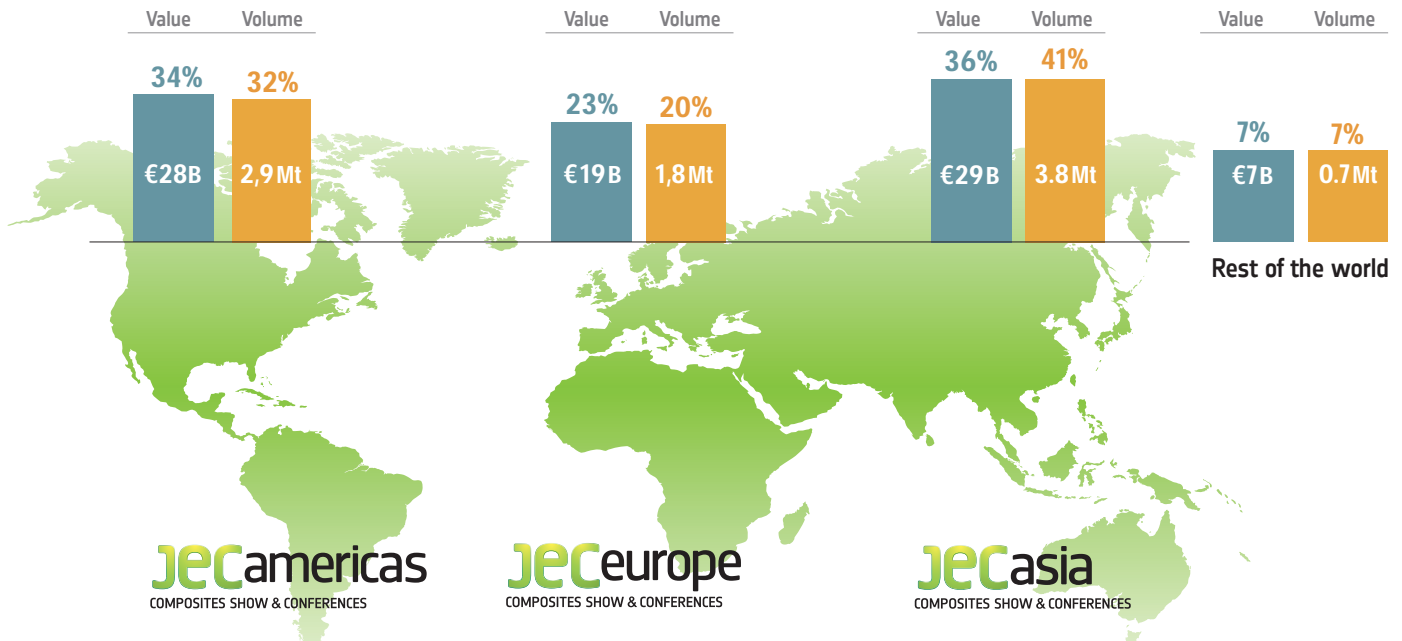
#### **Asia Representative Office**

##### **JEC Composites**

541 Orchard Road  
#09-01 Liat Towers  
Singapore 238881

# Asia-Pacific, the future of composites

■ **The global composite's industry** employed 550,000 professionals worldwide and generated 83 billion Euros worth of business in 2012.



## Composites markets in Asia are driven by economic growth

- In 2000, Asia accounted for 25% of the global composite production.
- By 2008, the percentage had risen to 42% and could reach 50% by 2015.
- The composites market in Asia driven mainly by economic growth amounted to 29 billion euros in 2012.

## High-potential development of the composites industry in Asia-Pacific

- The Asian composites market represent 41% of this global industry in volume while only 36% in value. The share in value is likely to increase in the coming years.
- The potential for improvement is very important to cater the needs of many Asian developing economies.
- The present trend is a growing number of investments in all of the composites sectors across the board.

## Why choose Singapore?



### ■ A local and regional booming composites industry

In Singapore, the composites industry output is above 31K tons of semi-finished products and 32K tons of composites parts. Most of its composites related to raw materials are imported (glass fiber, carbon fiber, thermoset resins etc.). Preeminent composites companies are present such as SGL, ATR, HEXCEL, ALTANA ...

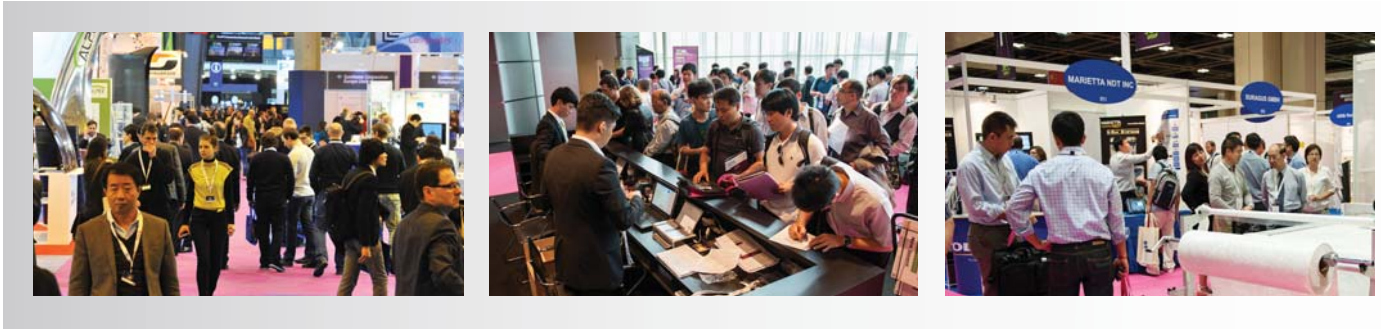
A case in point: Vestas, the wind energy world leader, has located its regional platform in Singapore. Singapore and its region are at the heart of key composites application markets.

### ■ Singapore, an exceptional quality location

Singapore stands out for its central location in South-East Asia, its political safety and its open economy. Always industry friendly, the City-State offers a host of high quality services and infrastructures to many industries such as aeronautics, chemicals or financial operators. In addition, Universities and private R&D Centers provide an ideal environment for international potential investors willing to develop key industries of the future such as composites.

## JEC Asia , a unique event in the Asia-Pacific region

- JEC Asia Composites Show and Conferences is considered as the only event in the Asia-Pacific region able to bring together all the major players in the global composites industry value chain.
- True to its mission of **Knowledge & Networking**, JEC Group has created six years ago this international platform well recognized today for its high-quality contents and high-profile audience coming from all around the world.



### Supporting JEC Asia

- Major professional Composites Associations from Australia, China, India, Japan, Malaysia, Singapore, Taiwan, Thailand, etc.
- The scientific community, R&D centres, Grandes Ecoles, Universities which today are working in close collaboration with manufacturers.
- JEC encourages and builds bridges between Composites professionals and research centers in Universities within the frame of its strategy focused on Knowledge & Networking. The German Institute of Science & Technology (TUM) and Singapore Polytechnic (SP) signed their MOU on JEC Asia in 2012. For the first time in 2013, JEC Group and TUM Asia organized commonly conferences. This partnership brought more added-value to this growing market and was a real success.



### What to expect from your participation to JEC Asia 2014?

**Meet** with all the composites value chain representatives: raw materials, research and software, intermediate products, equipment, manufacturers and above all, end-users.

**Exchange** with potential international partners and/or buyers in a high-quality business environment (Business meetings, I.C.S. Conferences, etc.)

**Discover** the latest composites innovations through the JEC Innovation Awards Program.

**Benefit** from huge sales potential and a highly innovating market.

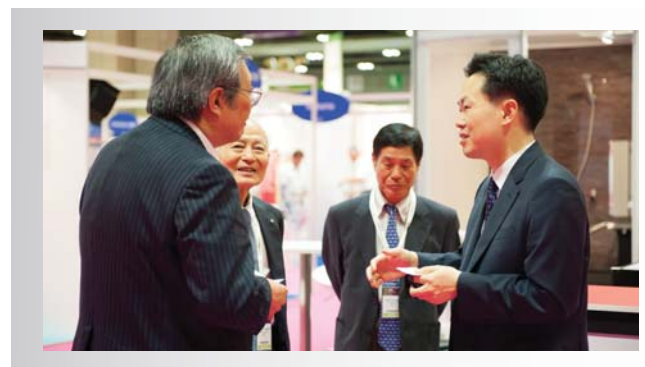
### Do you believe in the future?

The constant battle for Energy savings, the needs for infrastructures in developing countries and the concerns for sustainable development point to an extensive use of composites.

Today, composites offer the best solutions for lighter and resistant products in key sectors like: Automotive, Aeronautics, Mass Transportation, Construction, Pipes & tanks, Wind Energy.

### The future is now!

Trust the JEC Group to bring you the right tools and services to help develop your business faster than ever. And it starts by being part of the next JEC Asia Event in 2014. Register now!



# Reasons why to participate in JEC Asia 2014

## Quality of Visitors

5,200 visitors a year 48 nationalities represented 33% from Singapore

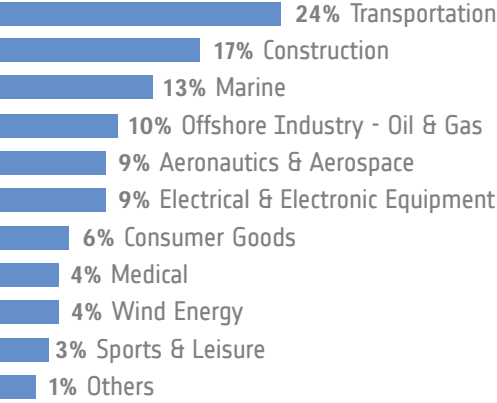
### Visitors from the Asia-Pacific region (Singapore excluded)

- China
- Malaysia
- Republic of Korea
- Japan
- Indonesia
- Taiwan
- India
- Thailand
- Australia
- Vietnam
- Philippines
- New Zealand

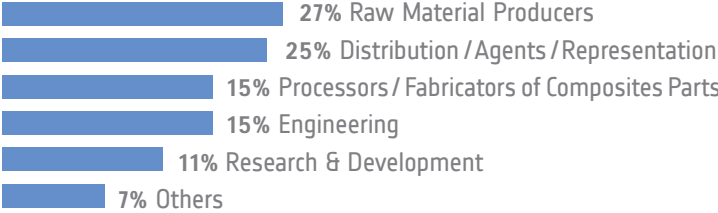
Visitors in 2013 : 9% U.S.A. 12% Europe 75% Asia-Pacific



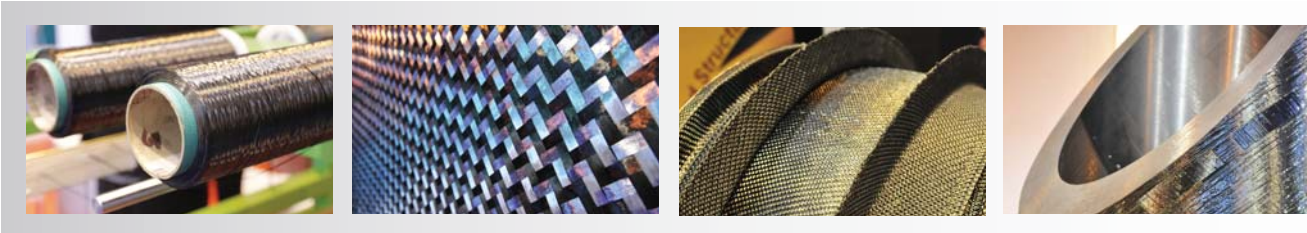
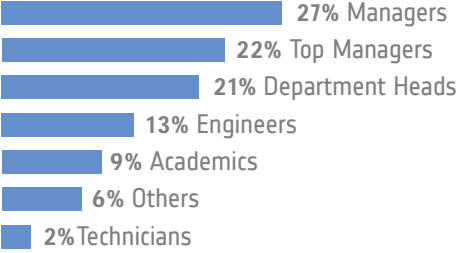
### 65% of End-User Companies



### 35% of Composites Companies



### Percentages of Visiting Decision-Makers

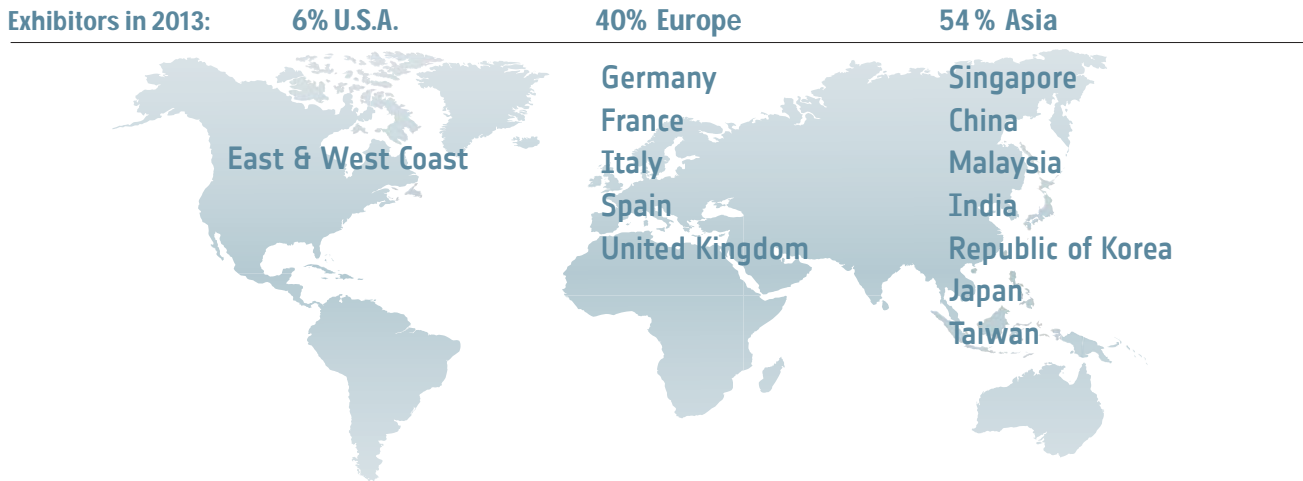


## Quality of Exhibitors

**300** participating companies **49** countries represented **40** useful contacts per exhibitor (on average)

### Exhibitors from Asia-Pacific

- China
- Malaysia
- Republic of Korea
- Taiwan
- Singapore
- India
- Japan
- New Zealand



### Testimonials

**GUNNAR - Thomas Swartz**

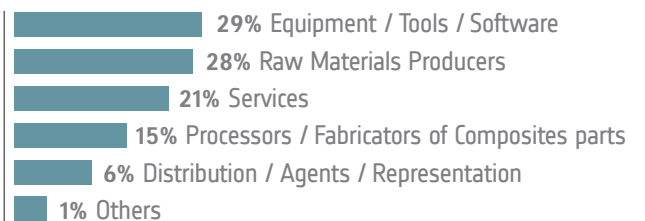
(Marketing Director)

*"We are satisfied with the service. We will participate next year. We are going to follow the contact with about 50 % of the contacts that we have met."*

**THAI COMPOSITES ASSOCIATION**

*"Thank you very much for warm welcome from JEC Asia. We are very happy with our visit. JEC Asia gathers most of key players in composites industry. The fair is also distinguished from other composites fairs which we have visited. Particularly, there are many companies showcasing the development of raw materials and machine. JEC Asia offers what we are looking for. We definitely recommend our members to visit."*

### Exhibitors by Activity



**ANJANI TECHNOPLAST - Radhika Gupta**

(Manager Business Development)

*"We are very pleased with the service and many appointments were made. We were able to meet companies that we probably would not have seen without the service. We will probably participate next year."*



# Events Program 2014

## Optimize your return on Investment



### Business Meetings

The JEC Business Team will assist you in identifying potential partners and schedule your meetings either at your booth or in an exclusive private area dedicated for this purpose.

#### Information and registration:

Contact your JEC account manager.  
sales@jeccomposites.com

### VIP Lounge & Press Club

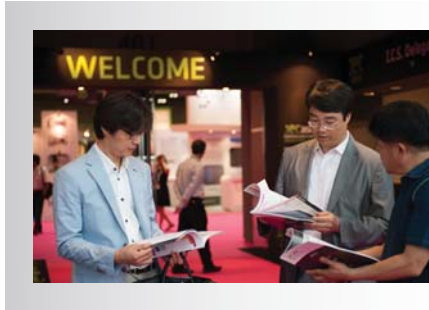
Invite your guests into the VIP Lounge where you can hold private discussions.

Benefit from the Press Club, where our experts will help you convey the information you want journalists to know, and where you can place all attending medias.

Unlimited refreshments are served at your discretion in both areas.

**Contact:** Thierry-Alain Truong  
truong@jeccomposites.com  
Tel + 33 (0)1 58 36 43 98

## Boost your public exposure



### Sponsorship

Get maximum exposure and don't miss a further opportunity to draw attention to your company and get ahead of your competitors. JEC offers you the possibility to become one of a selection of limited sponsors through a host of JEC's Communication Tools: Official Show Bag, Access Badges, Badge-holder Lanyards, Footprints, Visitors Wall Maps, Visitors Guide, SmartPhone application, etc.

#### Information and registration:

Contact your JEC account manager.  
sales@jeccomposites.com

### Knowledge Support

JEC offers you the possibility to promote Knowledge & Innovation by displaying your logo, banners, baseline and more on different strategic areas such as: the Showcase, the Conferences, the Magazine Booths, etc ...

#### Information and registration:

Contact:Thierry Saint-Martin  
saintmartin@jeccomposites.com

## Put your products on center stage



### Live Demo Zone

This area is dedicated uniquely to demonstrations. You will be able to explain to visitors, in detail, how your machine, robot or process works. A perfect way to attract future clients with a purely empirical business approach.

#### Information and registration:

Contact your JEC account manager.  
sales@jeccomposites.com



## Let your experts take the floor



### I.C.S. Conferences

JEC offers you the possibility to speak, entirely free of charge, to a qualified audience at several high-value user conferences, covering a large cross section of industrial applications: Aeronautics, automotive, land transportation, building and construction, wind energy, marine and more. Don't miss this unique opportunity to showcase your know-how and talk about your latest technological innovations to an international audience of decision makers.

#### Contacts:

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Nicolas Baudry  
baudry@jeccomposites.com  
Cell. +1 (864) 314 3381

Cécile Lagoutte  
lagoutte@jeccomposites.com  
Tel +33 (0)1 58 36 15 79

## Enter the 2014 Innovation Awards competition



### Innovation Awards

Over the past 13 years the JEC Innovation Awards Programs have involved and benefited more than 1,800 companies worldwide. The selection criteria are technical excellence, exemplarity of the chain of partners, market potential, and originality.

#### Contacts:

Nicolas Baudry  
baudry@jeccomposites.com  
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Cécile Lagoutte  
lagoutte@jeccomposites.com  
Tel +33 (0)1 58 36 15 79

### Innovation Report

Benefit from increased exposure by taking part in the Innovation Report, free for exhibitors, and highlight your new products or services in JEC Composites Magazine\*, posted on JECcomposites.com and in the JEC World Market News newsletter.

Contact: Frédéric Reux  
reux@jeccomposites.com  
Tel +33 (0)1 58 36 15 11

## Display your most innovative solutions



### Innovation Corner

Innovation Awards Program finalists are invited to exhibit a component or product solution in a dedicated area in the Show: The Innovation Corner. This exhibition platform is a highly publicized and visited event.

Contact: Soizic Nahelou  
nahelou@jeccomposites.com  
Tel +33 (0)1 58 36 15 77

### Technical Posters

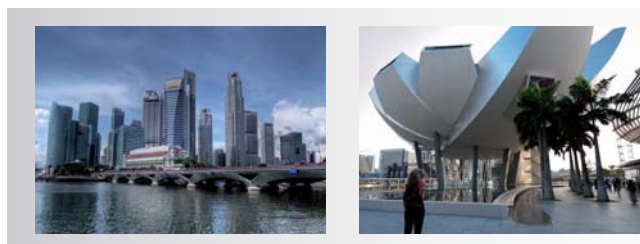
The Poster session is totally free and gives you the possibility to display a technical poster on any composites related subject. This is an opportunity to highlight your experience and exchange knowledge and information with an international audience of experts.

Contact: Frédéric Reux  
reux@jeccomposites.com  
Tel +33 (0)1 58 36 15 11

## Feature

JEC Asia 2014 country of honor will be SINGAPORE. The event will put forward the Singapore Composites Industry on the exhibition floor with a country pavilion as well as in the Conferences with specific content.

### Singapore



# Choose the booth best suited to your budget and objectives



## Economic Booth

€ 350 per sqm

Minimum surface 9 sqm

### Entry level

A package formula for an unbeatable price, including booth essential equipment.

**Equipment:**  
Installation and removal.

- Booth fittings:**
- Partitions / aluminium frame carpeting (choice of colours)
  - 1 storage room with 2 shelves per booth + 1 coat rack
  - 3 shelves (straight or angled)

- Signs:**
- 1 front sign per aisle with booth number and company name
- Lighting:**
- 1 spotlight 100 W per 3 sqm
  - Electric meter and 3 outlets

- Furniture:**
- 1 table, 3 chairs
  - 1 document rack,
  - 1 dustbin

All inclusive services



## Comfort Booth

€ 378 per sqm

Minimum size 15 sqm

### Functional

Highlight your presence and increase your visibility with a Comfort booth.

**Equipment:**  
Installation and removal.

- Booth fittings:**
- Partitions/aluminium frame
  - Carpeting (wide choice of colours)
  - 1 structural arch over discussion area
  - 1 storage room with 2 shelves
  - 1 coat rack
  - 1 glass-partitioned office unit over 24 sqm
  - Information counter
  - 3 shelves (straight or angled)

- Signs:**
- 2 colorful partition ends featuring company name and booth number
  - High sign tower with one company logo per side

- Lighting:**
- 1 spotlight 100 W per 3 sqm
  - Electric meter and 3 outlets (6 outlets for over 24 sqm)

- Furniture and floral decoration:**
- 1 table, 3 chairs, 1 high stool
  - 1 document rack, 1 dustbin
  - 1 potted plant

All inclusive services. Customization possible for large booths.

## All Inclusive Communication & Registration Package: € 290

**Mandatory fee of €290** per each exhibiting company or co-exhibitor or a collective/pavilion booth, or each represented company on your booth (distributor, partner, supplier, customer, others or no link with your company).

- Business Meetings are included in the package for free if your company is duly registered in this program before 15 October, 2014.
- Registration in the Buyer's Guide (print and online version).

- Registration in the Exhibitor's list (giant wall maps).
- Registration on the Floor Plan (giant wall maps).
- Registration in the Visitor's Guide (Floor plan + Exhibitor's list).
- Online Exhibitor's Guide access.

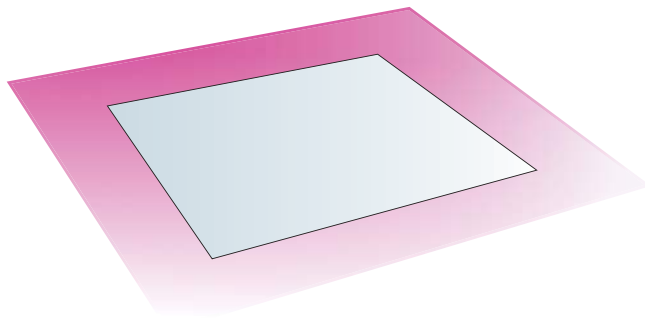


## Custom-made Booth

**Price on request** (depending on your brief - the rate will include surface for € 280 / sqm + equipment on quotation)  
**Minimum surface 21 sqm**

Enhance the image of your company with customized decoration.

Non contractual visuals



## Floor Space Only

**€ 280 per sqm**  
**Minimum surface 21 sqm**

This option includes only the use of a booth area.

**Multi-Show Packages** are available for participation in 2 or 3 JEC Composites Shows & Conferences (Americas, Europe or Asia). Please feel free to contact your account manager for specific offers.

- Exhibitor badges (based on booth size).
- Insurance for your exhibits during the show (Innovation corner excluded).
- Free invitations for VIPs and visitors.
- Possibility of presenting a paper during the I.C.S. Conferences and Forums (subject to our jury's decision).
- 1 printed copy of the Buyer's Guide.
- Possibility of participating in the Innovation Program, presentation of related exhibits in the "Innovation corner" area (subject to our jury's decision).
- Mentioned in all JEC media plans.
- Press Service access.
- Press Relations service.
- VIP Club access.
- Promotional stickers and posters.
- Hall surveillance.
- Daily booth cleaning.
- Waste collection.

# JEC Group's expertise and services you can rely on

## Six Major Fields of Expertise

Animated by JEC's market, product and technical specialists, this complete set of integrated services provide the composites community with numerous opportuni-

ties to acquire technical and market knowledge, enhance business networking, and develop visibility and contacts across all JEC media and events.



### 1. Information Channels

- Web Hub: JECcomposites.com
- Print and Digital Magazine
- World Market News [E-letters]



### 4. Publications Library

- Strategic Studies
- Technical Books
- Conferences Proceedings
- Directories/Buyers Guides



### 2. Learning Resources

- I.C.S. Innovative Composites Summits
- End-Users' Forums
- University Partnerships
- The JEC Network



### 5. Innovation Programs

- Europe, Asia, Americas Innovation Awards
- Innovation Showcases
- Presentation of Technical Posters



### 3. Business Intelligence

- Strategic Studies (markets, sectors, geographical)
- Webinars
- Leadership Programs



### 6. Connecting Opportunities

- Composites Shows and Conferences in Europe, Asia and Americas
- Business Meetings
- Job Centers

## Your JEC contacts

### General Management



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**Daniel Ageda**  
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### Asia Representative Office



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### Market Development



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Market Development Manager  
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## JEC Group's global reach

In order to develop a closer relationship with the local composites industry, JEC relies on the support of its 3 Offices: in Europe (Headquarters in Paris), in the USA (New Jersey) and in Asia (Singapore).

Dedicated JEC teams on site are able to understand local market expectations, develop synergies and partnerships in the region, supporting the promotion of composites on all three continents all year long through all JEC Media such as JEC Composites Magazine, JEC Web Hub, etc.



### Spring Events 2014

JEC Europe  
March 10, 11, 12, 2015

JEC Americas  
May 13, 14, 15, 2014  
Composites Materials & Manufacturing



### Fall Events 2014

JEC Americas (Conferences)  
October 28, 29, 2014  
Design & Engineering

JEC Asia  
November 17, 18, 19, 2014

### Media, Awards and Conferences



**Frédéric Reux**  
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**Franck Glowacz**  
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**Kim-Oanh Truong**  
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### Marketing



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**Thierry-Alain Truong**  
MarCom Manager  
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**Gary Lenzone**  
Visitors Marketing Manager/  
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### Operations



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**Sylvie Razavet**  
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## Rental Conditions: General Rules

**General Conditions:** The terms and conditions of trade fair organisation and in particular the trade fair's opening and closing dates, duration, location, and participation fees, are set by the Organizer and are subject to change at the Organizer's initiative without giving rise to any payment claims. The Exhibitor agrees to respect and enforce the instructions set out in the Exhibitor's Guide provided. The signatory (Exhibitor) of the exhibit space rental contract is liable to the Organizer for all consequences arising out of noncompliance with the specifications.

**Admission:** Applications must be addressed to the Organizer using the valid forms together with the down payment: 50% of the total amount. Upon receipt of the application by the Organizer, the company applying for exhibit space will be deemed to have examined the trade fair rules and regulations shown on the application form and to have accepted them without reserve. Any application from a candidate who has an outstanding debt or disputed claim with the Organizer will not be taken into account. The merchandise, products, or services presented by the Exhibitor must conform to the trade fair classification. Only applications that are duly signed by an individual deemed to have the proper authority to commit the exhibiting company and which are accompanied by the down payment as set by the Organizer will be taken into consideration. Notwithstanding payment of this first installment, the billing of it, and/or its receipt, acceptance of the applicant or his/her company is subject to appraisal. In case of refusal, the Organizer will notify the applicant or his/her company of the decision and reimburse any down payment made. Acceptance is made known by official notification from the Organizer or by the remittance of an invoice or a site map specifying the stand's location and surface area. Once acceptance has been confirmed, the Exhibitor shall comply with subsequent procedures until the trade fair opens.

**Terms of Payment:** Participation fees will be paid in two installments.

- 1) After registration, a down payment of 50% of the total amount, of which is specified in the schedule of fees, will be sent by the Exhibitor to the Organizer along with the application. If the down payment is not received in due time, the application will not be taken into consideration and no claims may be made regarding the absence of available space. An invoice in the amount of the down payment will be mailed to the Exhibitor.
- 2) The balance on the participation fee invoice that is sent to the Exhibitor before the Event is due no later than 8 weeks before the opening of the Event, without discount for prepayment or cash payment.
- 3) In the event that the Exhibitor registers less than 8 weeks before the Event – September 19, 2014, the fees must be paid in full along with the application. All amounts must be paid when due.
- 4) Failure to do so will be subject to late payment charges (penalty of € 40.00 and legal monthly rate of interest: 1.5%). These will begin to accrue as soon as the Exhibitor has been officially notified.

**Withdrawal:** Signing the application for participation constitutes a firm commitment. If the Exhibitor wishes to withdraw, he/she must notify the Organizer by registered letter with acknowledgement of receipt.

If the withdrawal occurs on or before May 16, 2014, the Exhibitor forfeits the down payment as a compensation fee. In case the down payment is still due, it must accompany the letter of withdrawal. If the withdrawal occurs on or after May 17, 2014, 100% of the amount of the participation fees or of the invoice is due as a compensation fee, even if the Organizer is able to rent out the initially reserved space again. This is equally applicable if the Exhibitor has not taken possession of his/her space the evening before the opening of the trade fair. Any subsequent decrease in surface area will be considered as a cancellation for the subtracted surface area and subject to the penalties provided for thereof.

**Allocation of Space:** The Organizer is free to manage the allocation of stand space as and when admission is granted, taking Exhibitor requirements and the nature of the exhibited products into consideration to the extent that it is possible. The Organizer reserves the right to alter the size and layout of the space rented by the Exhibitor, as he sees fit. The fact that an exhibitor has participated in previous Shows in no way constitutes a right to a specific location for that exhibitor. The Exhibitor will be notified of stand space allocation within a reasonable time before the Exhibitor may not exercise a remedy on any account against the Organizer.

**Sub-letting / Co-Exhibitor:** Subject to prior and written authorisation from the Organizer, the Exhibitor may not assign or sub-let the space that is allocated to him/her, notably in return for payment. However, exhibitors may perform as a group, subject to Organizer approval. Acceptance of a co-exhibitor or indirect exhibitor requires additional registration. A co-exhibitor or indirect exhibitor is a company that manifests its presence at the stand of another company through a listing, an object, or literature. Any co-exhibitor, whether an indirect exhibitor or member of a pavilion, will be deemed to have examined and accepted the rules and regulations for the trade fair.

**Insurance:** Insurance is obligatory for all exhibitors. The Organizer holds an insurance policy that covers any merchandise, material, or stand furnishings and decorations belonging to the Exhibitor for any loss or damages due to theft, fire, lightning, explosion, or water damage, and for total or partial accidental destruction during the Event while these objects are in their assigned places. The main terms and conditions of the policy are shown on the insurance form in the Exhibitor's Guide.

**Cancellation of the Event:** Should it be impossible to make use of the necessary premises, or should fire, war, public disaster, or any other act of God make it impossible for the trade fair to be held, the Organizer reserves the right to cancel location requests at any time by sending written notification to exhibitors, who may claim no right to set-off whatever the reasons for such a determination.

Any amounts available after payment of all expenses incurred are to be divided up among exhibitors as a pro rata of the amounts paid; however, it is expressly agreed that the Exhibitor may not exercise a remedy on any account against the Organizer.

**Organizer Liability:** The Organizer shall in no event be liable for any loss or damage that might be suffered by exhibitors (including interference with peaceful possession and any business loss) for any reason whatsoever.

**Exhibitor's Guide:** All details on Exhibitor participation in the trade fair are provided in the Exhibitor's Guide, which can be downloaded online after stand location validation. The Guide includes the order slips for electricity, water, invitations, safety procedures, and customs, among others; instructions for arranging the stands; and a number of useful addresses.

**Catalogue:** All associations, companies, brand names, and materials must be duly declared and entered into the catalogue in order to be exhibited and presented to the public. The Organizer reserves the right to refuse to allow any association, company, brand name, or material that has not been duly declared and entered in the catalogue to be exhibited. The Organizer has the right to publish the exhibition catalogue or to have it published and distributed. The Exhibitor will provide the necessary information to the catalogue's editorial staff at his/her own liability. The Organizer may on no account be held liable for omission, reproduction errors, misprints, or any other errors that may occur, and reserves the right to make changes or to group certain entries as it sees fit.

**Shooting:** The Exhibitor specifically authorises the Organizer, free of charge, to photograph and/or film the Exhibitor, the Exhibitor's team, and the products exhibited at the Exhibitor's stand, utilise these images in any medium, notably for advertising, in France and abroad for an unrestricted period of time.

**VAT:** All exhibitors are subject to the VAT, regardless of their nationality. Foreign exhibitors may be reimbursed for the VAT in the following conditions:

- European Union member countries: the Exhibitor must file a request with the Direction Générale des Impôts (French Tax Authorities),
- Non-European Union countries: the Exhibitor must imperatively designate a tax representative in France to carry out these formalities.

**Unfair Competition:** Throughout the entire Event, the Exhibitor specifically shall refrain from engaging in unfair competition and/or any unsatisfactory conduct that might result in the enticement of the Show's visitors to the benefit of the Exhibitor and to the detriment of the Organizer.

**Claims / Disputes:** Any claim must be sent by registered letter with acknowledgement of receipt within ten days after the end of the Event. In case of dispute, only the French text shall have probative force and only the Paris Courts of Law shall have jurisdiction.

## Exhibitor's Application Form

Please complete both pages of this form and send it either by:

- Fax to: **+33 (0)1 58 36 15 15**
- Scan both sides and Email a PDF to: **exhibitors@jeccomposites.com**

When we receive your application form we will send you your access codes to complete your exhibitor's file on the following link: **www.jeccompositesasia-exhibitor.com**

### Exhibitor's Support

For all questions please call JEC Exhibitor's Support at + 33 (0)1 58 36 15 01

#### Your Company

Company \_\_\_\_\_

Address \_\_\_\_\_

State \_\_\_\_\_ Zip Code \_\_\_\_\_

Town \_\_\_\_\_ Country \_\_\_\_\_

Phone Number\* \_\_\_\_\_ Fax Number\* \_\_\_\_\_

Email \_\_\_\_\_ Number of employees \_\_\_\_\_

Website \_\_\_\_\_

Main activity of your company (please check one box only):

- Raw Materials     Intermediate Products     Equipment, Tools, Ancillary Products  
 Services     Distribution, Agent, Representation     End-User of Composites Parts

\* Please indicate your country code example: +33 (0)1 58 36 15 01

#### The contact in charge of your participation (Booth Coordinator)

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Position \_\_\_\_\_

Email (**We will use this email to correspond with your company**) \_\_\_\_\_

Phone Number (direct line)\* \_\_\_\_\_ Fax Number\* \_\_\_\_\_

Cell Phone\* \_\_\_\_\_

\* Please indicate your country code example: +33 (0)1 58 36 15 01

#### Invoicing Address

- Same address as the Company address indicated above.     The invoicing address is different, please indicate it here below:

Company \_\_\_\_\_

Address \_\_\_\_\_

State \_\_\_\_\_ Zip Code \_\_\_\_\_

Town \_\_\_\_\_ Country \_\_\_\_\_

Phone Number\* \_\_\_\_\_ Fax Number\* \_\_\_\_\_

VAT Number \_\_\_\_\_

\* Please indicate your country code example: +33 (0)1 58 36 15 01

## Exhibitor's Application Form

### 1. Booth formulas at JEC Asia 2014

Surface required = \_\_\_\_\_ sqm

**5% Early Bird Discount Rate**  
for bookings before March 30, 2014\*

\* Payment included. Special offer will apply on surface + equipment.

#### Equipment Formula:

- **Floor Space Only > 21 sqm**  € 280 /sqm
- **Economic Booth > 9 sqm**  € 350 /sqm
- **Comfort Booth > 15 sqm**  € 378 /sqm
- **Custom-made Booth > 21 sqm**  € 280+ [\*] /sqm

[\*] Equipment on quotation

#### A Total Cost for Equipment:

Total = \_\_\_\_\_ sqm x \_\_\_\_\_ rate= € \_\_\_\_\_\*\*

\*\* VAT to french exhibitors only according to the article 259-1° of the French Tax Code.

**No additional cost for open sides.** You will be able to choose the number of open sides with your online registration. You necessarily have to register for a floor space whatever your stand surface is and add stand equipment (mandatory for stands < 21 sqm).

#### B Communication and Registration Package: (mandatory)

€290 x \_\_\_\_\_ Company(ies) = € \_\_\_\_\_

#### Total Cost:

**A + B** = € \_\_\_\_\_

### 2. Your booth location

Please specify the names of the companies you would like to be located next to:

\_\_\_\_\_

\_\_\_\_\_

Please specify the names of the companies you would not like to be located next to:

\_\_\_\_\_

\_\_\_\_\_

### 3. Down payment

TOTAL AMOUNT = € \_\_\_\_\_

DOWN PAYMENT = € \_\_\_\_\_  
(50% of Total Amount)

- We have read the rental conditions (refer to page 14) and agree.
- We agree to pay JEC 50% of the total amount upon registration.
  - The "Early Bird" discount rate will only apply if JEC receives your down payment before March 30, 2014.
  - After reception of the 50% down payment you will receive your booth location.
  - The balance is due 8 weeks before the event, September 19, 2014.

#### Payment by Credit Card to JEC:

Mastercard   Visa 

Holder's Name \_\_\_\_\_

Card Number

\_\_\_\_\_

Expiration Date \_\_\_\_ / \_\_\_\_ 3 Last Digits \_\_\_\_\_

#### Payment by Bank Transfer to JEC:

Beneficiary Name: Journals and Exhibitions JEC

Beneficiary Address: 25 Boulevard de l'Amiral Bruix  
75116 Paris, France

Bank Name: Banque Palatine

Bank Address: Succursale Matignon  
12 Avenue Matignon  
75008 Paris, France

Bank Account: 40978 / 00022 / 0357315V001 / 72

BIC: BSPFFRPPXXX

IBAN: FR63 / 4097 / 8000 / 2203 / 5731 / 5V00 / 172

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Signature and Company Stamp: \_\_\_\_\_

The signature indicates that the rules and regulations have been read, and binds the company to all JEC rules, regulations and terms. A booth will not be reserved or assigned to any company without a signed application form.

