

VIP Program

Entitlements

• Head of Delegation

- o Free hotel accommodation
- o Free 6sqm space at the ASEAN Convention Center
- o Free access to the workshops/conferences and Gala Dinner

• Company Delegates

- o Buyers free of charge to access the Plenary, B2B & Gala Dinner
- o Suppliers will pay the regular fee to access the Plenary, B2B & Gala Dinner
- o 25% discount on exhibition booth (international rate) [foreign companies / MNCs with PH presence could avail of Philippine rates (without discount)]

Qualifications

• Head of Delegation

- o Should be an official of related industry association or business chamber or government agency heading at least 10 company delegates.

• Company Delegates

- o Should submit company profiles and fully accomplished Investor Data Sheet of each company.
- o Should be at least Regional Director level for sourcing / procurement or Regional Director level for Business Development (looking for investment opportunities in the region) of tier 1/2 companies and/or MRO.

For the list of delegates, BCI as the organizer, will qualify who among the delegates could register as buyers (free of charge) or as suppliers (as paying participant)

Registration

To attend the Aeromart Summit Clark - Philippines, you have to sign up via:

philippines.bciaerospace.com

Institutional Support



Industrial Support



Contact Persons:

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FIRST
EDITION

AEROMART

SUMMIT CLARK - PHILIPPINES

INTERNATIONAL BUSINESS CONVENTION FOR
AEROSPACE PARTS MANUFACTURING, MAINTENANCE,
REPAIR AND OVERHAUL (MRO), AND AIRPORT
INFRASTRUCTURE INDUSTRIES



15
Countries
Represented



Key
Participants
Original Equipment
Manufacturers
(OEM), Tier 1&2,
Airlines,
MRO companies



100
Participating
Companies



1000
B2B
Meetings

June 4-6, 2018
Clark, Philippines

PH Aerospace Industry Facts:

US\$736M Exports of aerospace parts and components **US\$1.8B** Imports of aircraft and parts

42% CAGR of PH exports of aircraft/spacecraft products, 2012-2016
35% Forecasted growth in air freight to reach 1,571,000 tons in 2020; 44% growth in terms of tons-km.
31% Growth in value of passenger traffic from 2013, valued at USD 50 million in 2017

US\$2.5B by 2022 Forecasted value of PH aerospace parts manufacturing
101.2 M Target number of inbound & domestic tourists in 2022

37th place Aerospace Manufacturing Attractiveness Index Rank in 2017; from 67th place in 2015 (out of 210 countries)

Workforce:

3,000 Employees in aerospace
3,000 Employees in supplier operations
2,600 Employees in aircraft MRO

No. of Industry Players:

4 Aerospace Tier 1 OEM
8 FAA certified repair stations
19 Supporting tier suppliers for aerospace
8 Pilot schools
10 Maintenance Schools
246 Universities offering aerospace engineering courses



The BOI in cooperation with various industry stakeholders will hold the AEROMART SUMMIT in Clark, Pampanga on June 4 to 6, 2018.

The summit aims to promote the Philippines' capabilities in aerospace parts manufacturing, the MRO segment and aviation trainings. It also aims to optimize the investment and outsourcing opportunities not only in Clark, but throughout the country for these industries. The three-day event will also serve as a platform to expand the reach of the local aerospace industry players through business-to-business (B2B) meetings.

Clark was chosen as the venue since more and more flights to and from Clark are being launched and 2018 is seen as a strategic year to promote the area. Clark International Airport serves as Metro Manila's second main gateway.

Who Can Attend?

Suppliers, Sub-contractors , Exhibitors

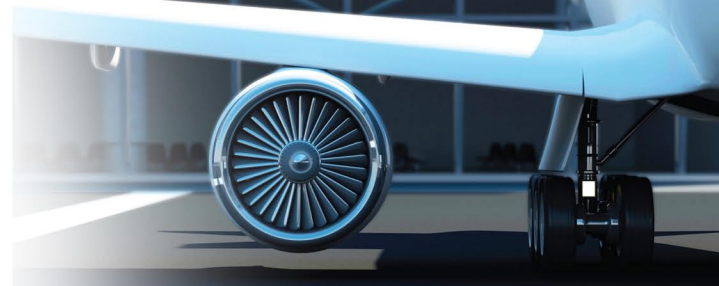
if you are selling capabilities or services:

- Sales
- Marketing
- Business Development
- Technical Promotion

Buyers, Contractors, Decision-makers

if you are seeking commodities or capabilities:

- Supply chain
- Procurement
- Purchasing
- Engineering
- Fabrication
- R&D



Program

June 4, 2018:
Aeromart Summit (Quest Hotel)

Plenary Conference

- Overview and prospects of the Philippine Aerospace Industry
- How to do business with OEMs and Tiers 1&2
- Presentations on the Philippines as a strategic market for MRO
- Presentations on the challenges of maintaining a cost-effective fleet

June 5-6, 2018:
Business Matching (ASEAN Convention Center)

Business Meetings

Aeromart Summit Clark offers all participants the opportunity to identify and request meetings with relevant contacts prior to the business convention at www.philippines.bciaerospace.com

Meeting schedules are then put together based on this selection. All one-to-one meetings will take place on site. **Requests for meetings through the online portal will open three weeks before the event.*

Workshops

This business convention also offers must-attend conferences on various topics related to the market as well as specific products and technologies.

This is an excellent opportunity for professionals to share their experiences and better comprehend the market's scientific, industrial, technical, and commercial developments.